

## October 20, 2004 Electronic Bulletin No. 580 Re: New Pacer Mexico OneStop Service from the U.S. to Mexico

To our Valued Customers,

In an effort to continually identify ways to provide seamless services in the Southbound Mexico Market, Pacer Stacktrain is pleased to announce our new PacerMex OneStop Service.

PacerMex OneStop product has been designed to service freight from the Midwest, Ohio Valley, Northeast and Southeast to Mexico via rail and allowing for customs clearance to still be executed at the U.S. / Mexico border of Laredo, TX.

Intermodal Marketing Companies utilizing this service send rail billing from origin ramp point to final destination ramp point. We handle the rest. No additional handling by the IMC's at the border. We have it covered. One Bill! One Service! One Contact!

## **PacerMex OneStop Product Features:**

In our new service we control the cross border process in-order to make it as effortless as possible to you the IMC.

We work directly with your broker We dray to the broker for clearance upon arrival to Laredo, TX (Port Laredo) We dray from the broker to Nuevo Laredo ramp We rail to final destination

PacerMex OneStop offers service to two rail destinations in the Mexico City Metropolitan area which are Cuautitlan and Toluca.

This service will be effective Monday, October 25, 2004.

Origin Ramp to Mexico City area FAK Rates Below:

Origin Ramp	48' FAK Rate	53' FAK Rate
Atlanta	1810	1860
Baltimore	2255	2305
Buffalo	2415	2640

Chicago	1940	1990
Cleveland	2305	2530
Columbus	2255	2480
Harrisburg	2400	2450
Kearny	2255	2305
Memphis	1470	1525
Philadelphia	2255	2305
Portsmouth	2615	2860
Pittsburgh	2400	2625
St. Louis	1775	1800
Syracuse	2540	2765
Boston	2585	2830
Springfield	2570	2810
Worcester	2570	2810

## Note: In order to utilize this particular service, there is a specific billing process that must take place to ensure efficient cross border execution.

To move a shipment via PacerMex OneStop, the following steps need to occur:

- When rail billing shipments, the correct PSQ number and suffix must be used. Example to rail bill a FAK shipment, 1000XM is the PSQ number and Suffix. The "M" qualifies the load as a PacerMex OneStop shipment.
- As indicated above, Cuautitlan and Toluca are two destination ramps that this product services. When sending rail billing, the three letter code to indicate which ramp you require is as XUO for Cuautitlan and TLU for Toluca.
- Customs Broker information is needed when sending rail billing.

Please contact your local Pacer Stacktrain Business Development Representative for more details or contact one of the following:

Mexico Business Development: Eduardo Johnson Phone # 011 (52 55) 5202 24 88 ext 226 Email: Eduardo johnson@pacerstack.com

U.S. Director of Mexico Michael Kaplan Phone # 630-472-2948 Email: <u>Michael kaplan@pacerstack.com</u>