



September 2, 2004
Electronic Bulletin No. 556
Re: Rate Increase Los Angeles to Portland

Dear Valued Customer:

APL and many other ocean carrier shipping lines have discontinued their port of call at Portland, Oregon. This deployment change will have an immediate impact on our costs to provide I-5 service from Los Angeles, California to Portland, Oregon in 20' and 40' containers. As a result of these changes we will be required to return the empty containers to Seattle, Washington at our cost. In order to continue offering this service, we will need to increase our rates by \$175. Effective October 4, 2004 all FAK and PSQ pricing from Los Angeles, California to Portland, Oregon will be increased to \$950 40' and \$900 20' containers. We apologize for the inconvenience to our customers.

If you have any questions regarding this announcement, please contact your local Business Development or Pricing Representative for Pacer Stacktrain.