

July 31, 2003 Electronic Bulletin No. 431 RE: New PacerMex NonStop Service - US Northeast Locations to Mexico

Pacer Stacktrain is extending its PacerMex NonStop service by offering doublestack service from US Northeast locations to Mexico. PacerMex NonStop-Northeast provides service from Kearny, NJ; Baltimore, MD; Philadelphia, PA; and Harrisburg, PA to various Mexico points. This service enables IMC's to offer truck/rail/truck, door-to-door delivery of general merchandise freight to Mexico.

PacerMex NonStop-Northeast FAK ramp-to-ramp rates and cargo availability times are provided below:

	From >>>	Kearny	Baltimore	Philadelphia	Harrisburg
To:					
	Price	\$2010/53	\$1990/53	\$1990/53	\$1990/53
Monterrey	<u>11100</u>	\$1850/48	\$1830/48	\$1830/48	\$1830/48
	Avail at Dest	0800 Day 10	0800 Day 10	0800 Day 10	0800 Day 10
	Ramp				
San Luis	Price	\$2395/53	\$2370/53	\$2370/53	\$2370/53
Potosi		\$2175/48	\$2155/48	\$2155/48	\$2155/48
	Avail at Dest	1200 Day 8	1200 Day 8	1200 Day 8	1200 Day 8
	Ramp				
Queretaro	Price	\$2445/53	\$2425/53	2425/53	2425/53
		\$2225/48	\$2205/48	\$2205/48	\$2205/48
	Avail at Dest	1200 Day 9	1200 Day 9	1200 Day 9	1200 Day 9
	Ramp				
Mexico	Price	\$2495/53	\$2475/53	2475/53	2475/53
City		\$2270/48	\$2250/48	\$2250/48	\$2250/48
	Avail at Dest	0600 Day 9	0600 Day 9	0600 Day 9	0600 Day 9
	Ramp				

Rates in USD

PacerMex NonStop - Northeast service includes:

- 1. Consistent and reliable, ramp-to-ramp, doublestack haulage to Monterrey, San Luis Potosi, Queretaro and Mexico City, Mexico.
- 2. Shipments move in-bond to final destination avoiding delays and

congestion at the border.

- 3. Pacer processes the in-bond permit at Laredo, TX as part of the service.
- 4. Pacer Stacktrain will provide containers and chassis.
- 5. USD100,000 cargo liability insurance while freight is in possession of TFM. All claims must be filed with TFM.

PacerMex NonStop Northeast service excludes:

- 1. Mexico Value Added Taxes (IVA)
- 2. Mexico import duties and brokerage fees
- 3. Origin/Destination drayage

Please contact your local U.S. Business Development representative for more details or refer to our PacerMex 'Customer Instruction Guide'. We strongly encourage you to review the procedures and policies regarding the on-boarding process with your local Business Development Representative before tendering your first load.

For Business Development - Mexico, please contact Eduardo Johnson: Phone: From US: 011 (52 55) 5202 24 88 ext. 226

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For Laredo Customer Service, please contact Carlos Golarte. Phone: 956.724-9716

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