



S T A C K
F A C T S

February 11, 2003
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RE: Cross-over charge

To Our Valued Customers and Trucking Partners,

Efforts to halt the drain of chassis from Chicago to Detroit have failed to resolve the situation. In response to the continued flow of chassis into Detroit, Pacer Stacktrain is implementing the following policy:

Effective February 11, 2003, Pacer Stacktrain will institute a charge of \$235.00 per 48'/53' container/chassis out-gating Chicago or Toronto and terminating in Detroit in excess of the quantity of containers/chassis moving in the opposite direction. The calculation will be performed weekly and billed monthly. For example, if between March 1, 2003 and March 31, 2003, a specific drayman outgates 10 x 48'/53' from Chicago and terminates the container/chassis in Detroit, but outgates only 4 x 48'/53' from Detroit to Chicago during the same time frame, Pacer will invoice the responsible trucker for the imbalance into Detroit, or $6 \times \$235.00 = \1410.00 .

This policy will remain in effect until chassis balance has been restored. The Pacer Stacktrain Chicago Logistics Team will monitor this policy for the duration.

If you have any questions, please contact your local Business Development Representative.