

Bulletin No. 997

Expanded BNSF Services and Important Railbilling Instructions

Dear Valued Customer,

Pacer Stacktrain is pleased to provide details about railbilling for our expanded BNSF Double Stack Service.

Effective April 1, 2008, Pacer Stacktrain will have access to the BNSF's entire double stack intermodal service network within the United States in addition to the BNSF expedited (TOFC) intermodal service network which is already in place. Interline service will be available to and from Pacer Stacktrain served CSX locations in the Midwest, Northeast and Southeast, and Pacer served CN locations in Canada. Interline service to Mexico will not be available. To help facilitate business on the BNSF network, the following processes and requirements should be utilized for railbilling BNSF shipments.

All business moving on the BNSF will be required to move on a PSQ, generic FAK quotes will not be allowed.

Railbilling

To enter railbilling for moves utilizing the BNSF network, you will be required to precede the location name (origin or destination) with the two alpha characters "BN" (examples: BN Los Angeles or BN Chicago).

In the EDI 404 message the F9* and D9* segments must appear as BN city name. Examples: F9* BN Los Angeles or D9* BN Chicago are correctly entered; note that F9* Los Angeles or D9* Chicago are incorrect entries for a BNSF move. Railbilling received without the "BN" prefix in the origin and destination city name may be allowed to ingate but will not move until corrected railbilling is resubmitted.

Transcontinental moves originating or destined to a BNSF location and interchanging with an eastern railroad will require the "BN" to precede the single BNSF location name. Examples: for a load moving from Los Angeles to Chambersburg the EDI 404 message must appear as F9* BN Los Angeles and D9* Chambersburg; a load moving from Philadelphia to San Bernardino must appear as F9* Philadelphia and D9* BN San Bernardino.

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EDI messages not properly sent may delay acceptance at ingate or could result in incorrect routing.

The two alpha character "BN" prefix on the ramp codes will also be required on Pacer Expedited shipments.

Pacer Expedited shipments will continue to require the "Q" qualifier at the end of the quote ID (example: ABC01234Q) which will designate it will move TOFC. BNSF Double Stack shipments shall not include the "Q" qualifier.

Any questions regarding railbilling can be addressed to the Railbilling Department at 800-684-4070 between the hours of 7:00 am to 11:00 pm CST Monday through Friday, 8:00 am to 11:00 pm CST Saturday and 10:00 am to 10:00 pm CST Sunday, or by e-mail to railbilling@pacer.com.

Hazardous Materials and Railbilling Corrections

Hazardous bills and corrections must be faxed to Pacer Stacktrain's rail billing center. The faxed billing shall conform to the same EDI requirements for using the "BN" prefix on the ramp codes and the "Q" qualifier for Pacer Expedited TOFC shipments. Any questions regarding the shipment of hazardous materials can be addressed to the HazMat Response Center at 925-887-1493 between the hours of 7:00 am to 3:00 pm PST Monday through Friday, or by e-mail to tim.titus@pacer.com.

We are here to help. Please consult your Pacer Stacktrain Business Development Representative if you have any questions. Addresses, hours of operation and contact numbers for the ramps are available on the Pacer Stacktrain website at www.pacerstack.com.

We appreciate your business.